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COSMOB'S MAIN REFERENCES IN KNOWLEDGE TRANSFER TECHNICAL TRAINING

COSMOB	
Name of the Project:	<i>Networking for quality, technologies and competitiveness</i>
Country:	Brazil
Dates:	March 2012 – September 2014
Value:	0,513 M€
Client / Beneficiary:	CNI – Confederação Nacional da Indústria – Brazil
Consortium:	Cosmob Spa
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT	
<p>The goal of this technical assistance contract was to support SMEs in wood furniture sector located in Paraná, Bahia, Espírito Santo, Mato Grosso and Rondônia.</p> <p>The specific objective was to accelerate wood-furniture sector growth by stimulating and supporting product and process innovation, as well as by boosting and connecting the already operative structure, through networking activities.</p> <p>More in detail, the activities implemented are listed here below:</p> <ul style="list-style-type: none"> - Support of the introduction of new products in furniture manufacture with the application of new materials - Implementation of product and process certification activities - Development of product environmental certification process - Boosting of product quality and durability in order to meet customer demand - Increase of productivity in furniture manufacturing through "Lean operation" - Generation and application of innovative design to develop customized wood furniture products. - Facilitation for Brazilian companies' manufacturers of furniture and wood products to use quality labelling in order to better introduce their products in the market. - Facilitation of innovation and knowledge transfer by providing Brazilian SMEs with the opportunity to meet and network with individuals and organisations, in their country and internationally <p>The specific project activities were articulated in a mutually reinforcing logical system (technology, quality, organization/management, professionals, human resources development, design, entrepreneurship) taking into account the social and sustainability aspects.</p>	

COSMOB	
Name of the Project:	<i>AI invest</i>
Country:	Brazil
Dates:	November 2012 - August 2013
Value:	0,12 M€
Client / Beneficiary:	CNI Confederação Nacional da Indústria
Consortium:	Cosmob Spa
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>AI-Invest is an economic co-operation programme that aims to support the internationalisation of small and medium enterprises (SMEs) in Latin America with particular regard to Brazil, in collaboration with their European partners in order to contribute to reinforce social cohesion in the region and to enhance their competitiveness with the perspective of internationalisation. More in detail, the activities carried out concerned the realization of technological audit in order to evaluate the strength and weakness points of the furniture companies under several aspects such as design, manufacturing process, quality of products and marketing strategy.</p>	



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COSMOB	
Name of the Project:	<i>Projeto Acre</i>
Country:	Brazil
Dates:	March 2013 – December 2013
Value:	0,06 M€
Client / Beneficiary:	
Consortium:	Cosmob Spa
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>The overall objective of the project was to promote training on the job for local technical experts during the development of activities aimed at increasing the level of productivity and competitiveness of local SMEs (on local and international markets) for the furniture and footwear sector, focusing in particular on technological innovation, as well as on other factors that may affect the growth process of a company, such as organization and business management, product qualification, technical communication and marketing.</p> <p>Specifically, in the context of specific technology audits, a training program was launched, with activities related to the individual companies; in parallel, informative workshops was organized with the objective of transferring the proper knowledge to the experts about the elements that contribute to a greater level of business competitiveness, such as product innovation, use of technological services, compliance with regulatory requirements and adoption of strategies for internationalization.</p>	

COSMOB	
Name of the Project:	<i>Icona – International industrial and institutional cooperation</i>
Country:	China (Jangsu)
Dates:	2010 – 2013 – Ongoing project
Value:	5,1 M€
Client / Beneficiary:	China Quality Certification Centre (CQC)
Consortium:	Cosmob Spa, China Quality Certification Centre (CQC), Svim, Regione Marche
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>The project considers the main products of the made in Italy (furniture, footwear, fashion).</p> <p>Collaboration with Quality Certification Centre, to develop best practices shared regarding:</p> <ul style="list-style-type: none"> • innovations of process and product • certification, quality control <p>Definition and development of joint actions in terms of:</p> <ul style="list-style-type: none"> • Development and innovation of product and process • Certification, quality control and measures against the counterfeiting of products of Chinese and Italian territories • Promoting actions on the whole Italian territory through actions of specialized communication • Definition of a Joint Action Plan for the realization of industrial cooperation and technology transfer actions 	



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COSMOB	
Name of the Project:	<i>Technological cooperation and Laboratory network</i>
Country:	Croatia
Dates:	2004 – 2012 – Ongoing project
Value:	1,2 M€
Client / Beneficiary:	Euroinspekt Drovkontrola Lab. – Zagabria - Croazia
Consortium:	Comob Spa, Euroinspekt Drovkontrola Lab. – Zagabria - Croazia
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<ul style="list-style-type: none"> • Start-up and validation of equipment and machinery of the Laboratory of Quality • Know-how transferring on test methods, standards and development of Product Brands • Developing of test methods and subsequent mutual agreement of its results • Development of Interlaboratory Test activities • Personnel training workshop • Activities of technological upgrading of machinery and equipment • Internal audits for Laboratory Euroinspekt Drovkontrola certification issuing • Activities of Laboratory Network (Regional Technology Center) • R & D of innovative products and processes 	

COSMOB	
Name of the Project:	<i>RST - Technological services network</i>
Country:	Brazil
Dates:	2006 – 2013 - Ongoing project
Value:	5,1 M€
Client / Beneficiary:	SEBRAE
Consortium:	Cosmob Spa, SEBRAE, BID, FOMIN, Regione Marche
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>Institutional level</p> <ul style="list-style-type: none"> • Supporting activities for development strategies and policies for the wood – furniture and footwear sector of 7 states of Brazil. • Creation of a network established between stakeholders of the socio economic and institutional level to create opportunities for innovation and internationalization of companies • Creation of incentives to stimulate creativity, innovation and investment in technology and know-how within the furniture and footwear sector <p>Technical Level</p> <ul style="list-style-type: none"> • Competitive analysis of the sector and audits for companies • Creation of a network of facilities offering technology services sector • Definition of characteristics and main requirements of the laboratory equipment, in addition to those already existing • Recruitment and training of technical personnel • Start-up laboratory activities • Definition of performances indicators 	



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Name of the Project:	<i>Know-how transferring and technologies for the product certification</i>
Country:	Mexico
Dates:	2000 - 2004
Value:	0,25 M€
Client / Beneficiary:	Asociacion De Fabricantes De Mueble De Nuevo Leon, Centro Integral De Des. Tecnologico Del Mueble
Consortium:	Cosmob Spa, Asociacion De Fabricantes De Mueble De Nuevo Leon, Centro Integral De Des. Tecnologico Del Mueble
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<ul style="list-style-type: none"> • Designing of a testing Laboratory for Quality • Definition of characteristics and main requirements of the laboratory equipment • Validation of the equipment • Training of laboratory technicians • Development of accreditation program 	

COSMOB	
Name of the Project:	<i>FOSEL - Promotion of development processes supporting local companies</i>
Country:	Argentina (Province of Santa Fe)
Dates:	2011 – 2013 - Ongoing project
Value:	0,48 M€
Client / Beneficiary:	Province of Santa Fe
Consortium:	Cosmob Spa, Province of Santa Fe, Marche Region
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<ul style="list-style-type: none"> • Technical assistance to SME of the wood-furniture sector for the implementation of product certification processes • Technical training activities • Support in creating a network including companies / universities / institutions • Technology brokerage (assessment and technological animation) in companies of wood-furniture sector 	

COSMOB	
Name of the Project:	<i>Projeto para o setor de moveis e calçados do estado do Acre</i>
Country:	Brazil
Dates:	July 2015 – December 2016
Value:	0,08 M EUR
Client / Beneficiary:	
Consortium:	Cosmob Spa
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>The overall objective of the project is to promote training on the job for local technical experts during the development of activities aimed at increasing the level of productivity and competitiveness of local SMEs (on local and international markets), focusing in particular on technological innovation, as well as on other factors that may affect the growth process of a company, such as organization and business management, product qualification, technical communication and marketing.</p> <p>Specifically, in the context of specific technology audits, a training program is launched, with activities related to the individual companies; in parallel, informative workshops are organized with the objective of transferring the proper knowledge to the experts about the elements that contribute to a greater level of business competitiveness, such as product innovation, use of technological services, compliance with regulatory requirements and adoption of strategies for internationalization.</p> <p>Transfer of knowledge on the development of shoes using rubber as a raw material.</p>	

COSMOB	
Name of the Project:	<i>Projeto para o setor de moveis do estado do Amapà</i>
Country:	Brazil
Dates:	March 2015 – January 2016
Value:	0,1 M EUR
Client / Beneficiary:	
Consortium:	Cosmob Spa
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>The overall objective of the project is to promote training on the job for local technical experts during the development of activities aimed at increasing the level of productivity and competitiveness of local SMEs (on local and international markets), focusing in particular on technological innovation, as well as on other factors that may affect the growth process of a company, such as organization and business management, product qualification, technical communication and marketing.</p> <p>Specifically, in the context of specific technology audits, a training program is launched, with activities related to the individual companies; in parallel, informative workshops are organized with the objective of transferring the proper knowledge to the experts about the elements that contribute to a greater level of business competitiveness, such as product innovation, use of technological services, compliance with regulatory requirements and adoption of strategies for internationalization.</p>	

COSMOB	
Name of the Project:	<i>Technical Assistance For The Operation Of Samsun Metals Metrology And Calibration Laboratory</i>
Country:	Turkey (Province of Samsun)
Dates:	Ongoing project
Value:	2 M€
Client / Beneficiary:	European Commission (Europe Aid programme)
Consortium:	Cosmob Spa, Archidata, Archidata TR, Aidima
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>Technical assistance and training for the implementation of a laboratory in the Samsun's province</p>	

COSMOB	
Name of the Project:	<i>Technical Assistance For The Operation Of 'Handmade In Hatay'</i>
Country:	Turkey (Province of Hatay)
Dates:	Ongoing project
Value:	2,5 M€
Client / Beneficiary:	European Commission (Europe Aid programme)
Consortium:	Cosmob Spa, Archidata, Archidata TR, Aidima
BRIEF DESCRIPTION OF THE PROJECT AND PROJECT ACTIVITIES	
<p>Technical assistance and training in the implementation of a technical laboratory for the furniture companies of the Hatay's Province.</p>	